

# RESUME

## DR. DINESH KUMAR SHARMA

Phone: 0120-2344217

E-Mail: [dinesh@gbu.ac.in](mailto:dinesh@gbu.ac.in), [da.dinesh@gmail.com](mailto:da.dinesh@gmail.com)

### WORKING EXPERIENCE:

|                       |   |
|-----------------------|---|
| March 2009 onwards    | School of Management, Gautam Buddha University. Greater Noida                                       |
| Sep 2006 – March 2009 | Department of Management Studies,<br>Galgotias College of Engineering and Technology, Greater Noida |
| Sep. 2000 – Aug 2006  | Department of Management Studies, G L A Institute Of Technology & Management, Mathura               |

### KEY RESPONSIBILITY AREAS & ACHIEVEMENTS:

#### Galgotias College of Engineering and Technology, Greater Noida

- Head of the Department of Management Studies,
- Achieved first position in UPTU by MBA I semester students in 2007-08 and second position in UPTU by I year students in the year 2007-08.
- A student of MBA had accomplished Fourth Position in the list of top ten of UPTU in 2007-08.
- Member in the Proctorial Board.
- Member ISO implementation committee.
- Member of Women's Harassment Committee to prevent and deal with any case of sexual harassment of women at GCET.
- Performed as a **Head Examiner** for the Evaluation of answer scripts of MBA Program of U.P. Technical University examinations for the odd and even semesters of the session 2006-07.
- Visiting faculty for PGDM students at Hindustan Institute of Management, Greater Noida and for MBA students of Army Institute of Management, Greater Noida for the session 2007-2008.
- Visiting faculty for PGDM students at JIMS, Greater Noida for the session 2008-2009.

#### G L A Institute Of Technology & Management, Mathura

- Programme Coordinator
- Performed as a Head Examiner for the Evaluation of answer scripts of MBA Program of U.P. Technical University examinations for the odd and even semesters of the session 2005-06.
- Time-Table In-charge.
- Visiting faculty for MBA students at IGNOU study Center at B.S.A. College, Mathura for the session 2005-2006.

### SEMINARS/CONFERENCES ORGANISED:

- One day Seminar on "Budget 2008-09" on 04.04.08 at GCET, Greater Noida.
- One day Seminar on "Budget 2007-08" on 09.03.07, at GCET, Greater Noida.
- One day Seminar on "An Introspection of Special Economic Zones in India" on 27.03.07 at GCET, Greater Noida.

- One day Workshop on “Effect of FDI on Indian Economy” on 05.05.07 at GCET, Greater Noida.
- **Member – Organizing Committee in the Conferences and Seminars:**
  - National conference on “Emerging trends in Technology Management” on 18<sup>th</sup> and 19<sup>th</sup> February 2006 at G.L.A. Institute of Technology & Management, Mathura.
  - Two-day Management Summit “Shifting Paradigm in Global Business Practices: Focus India” on 3<sup>rd</sup> & 4<sup>th</sup> December 2005 which was marked by the distinguished presence of 14 personalities from Corporate and Academia at G.L.A. Institute of Technology & Management, Mathura.
  - Two-day Management Conclave “Managing Change and Transformation for India Inc. In global perspective” on January 29-30, 2005 wherein 10 VPs, Presidents and other corporate personalities participated at G.L.A. Institute of Technology & Management, Mathura.
  - National Conference on “IT enabled management Challenges and prospects” on 30<sup>th</sup> March 2003 at G.L.A. Institute of Technology & Management, Mathura.

### **F D Ps ATTENDED:**

- “Mergers, Acquisitions and Corporate Restructuring”, at **Indian Institute of Management (IIM), Calcutta** during May 1-6, 2007.
- “International Business Strategy”, at **Indian Institute of Foreign Trade, New Delhi** during December 27-January 1<sup>st</sup>, 2005.
- “Foundation course on Strategic Management” at **Indian Institute of Management (IIM), Bangalore** during May 24 -29, 2004),
- “Nuances of Strategy Implementation”, at **Indian Institute of Management (IIM), Kozhikode** during February 18-23, 2008.
- “Strategic Management of Technology”, at **MDI, Gurgaon** during March 5-9, 2006.
- Orientation to Entrepreneurship Education and NEN at Asia Pacific Institute of Management, New Delhi organized by **NEN Wadhawani Foundation** on July 4, 2008

### **PROJECT UNDERTAKEN:**

- A live project of HCL and TELCORDIA on “MARKET RESEARCH FOR MOBILE NUMBER PORTABILITY SERVICES” has been coordinated and supervised at Galgotais College of Engineering and Technology, Greater Noida.

### **PAPERS PUBLISHED:**

- “US Recession: Implications for Indian Economy” Published in Review of Business and Technology Research, NIFM, Faridabad, Vol. 1, No. 1, 2008.
- “A Study on Faculty Retention in Educational Institutions under U.P.T.U., Lucknow” Presented and published in the proceedings of an International Conference organized by G. L. A. Institute of Technology & Management, Mathura on 17-19 November, 2007.
- “*Creating Competitiveness In Tourism Industry: Unearthing The Gold Mine*” Published in Journal of Management Development and Information Technology, September 2007.
- “WTO-GATS and India: An Overview” Published in a book *WTO and Indian Economy* by Serials Publications, New Delhi, August 2007.

- “Opportunities and Challenges in the 21<sup>st</sup> Century for Indian Economy: In the Context of World Economy.” Presented and published in the Conference Volume (Global Leadership: India can do it), IFTM, Moradabad, May 1-2, 2007.
- “WTO-GATS and India: Destination or Crossroads” published in the proceedings of 88<sup>th</sup> Annual Conference of the Indian Economic Association from 27-29 Dec 2005 at Andhra University, Visakapatnam.
- “*Emerging Asian Economies in a Global perspective*” 87<sup>th</sup> Indian Economic Association Conference Volume, Banaras Hindu University, Varanasi, (Dec 21-23, 2004), Page 835 - 841.
- “Impact of Indian Economic Reforms on external Sector” ‘Third Concept’ May 2003, Page 29-32.

#### **CONFERENCES/ SEMINARS ATTENDED:**

- International Conference on “Talent Management: Opportunities & Challenges in Global Arena” organized by G. L. A. Institute of Technology & Management, Mathura on 17-19 November, 2007.
- Seminar on “Holistic Approach to the Development of Micro Enterprises in India’ organized by G. L. A. Institute of Technology & Management, Mathura on 25 Aug. 2007.
- International Conference on “Ethics & Values: A New Paradigm for Holistic and Sustainable Global Advancement” organized by G. L. A. Institute of Technology & Management, Mathura on 18-19 Nov. 2006.
- Paper presented at **IIMK** on March 24-25, 2006 on the topic “*Creating Competitiveness in Tourism Industry: Unearthing the Gold Mine*).
- Indian Economic Association 87<sup>th</sup> Conference, Banaras Hindu University, Varanasi on Dec. 21-23, 2004. (Paper presented on the topic “Emerging Asian Economies in a Global perspective”).
- Seminar entitled “Tax Reforms in India” conducted by Delhi University South Campus & Kautilya Foundation at India International Center on Sep.14, 2004.