

Impact Project Phone Script.



Good Morning / afternoon my name is _____

and I am phoning from Albany Senior High School. Could I please speak

to _____ (the person's name or position).

<< Introduction>>

Introduce yourself, the school and information about Impact Projects.

Your introduction

<< The Point of the Phone Call>>

Why are you phoning? Outline and present your proposal. What are you actually asking this person / company to do?

Your Impact Project

<<What's in it for them>>

How will the company / person benefit from becoming involved

The benefits

<< Thank yous and contact details>>

Thank the person for their time and let them know how they can get in contact with you.

Your 'Wind-up'